



# **MISSION**

Vie is a French word meaning "life" or "way of living." VIE magazine sets itself apart as a high-gloss publication that focuses on human-interest stories with heart and soul. The award-winning magazine includes national stories on fashion, culture, travel, and more and has a distribution of 25,000 copies monthly. The magazine is distributed throughout Northwest Florida and sold on newsstands in the following airports: John F. Kennedy International (New York), Boston Logan International, O'Hare International and Midway International (Chicago), Philadelphia International, Baltimore–Washington International, Houston Hobby, Memphis International, Nashville International, Orlando International, and Hartsfield–Jackson Atlanta, International. VIE is also sold in Publix, Walmart, Barnes & Noble, and Books-A-Million, as well as newsstands in New York City near Penn Station, to name a few. From Seattle to NYC with a concentration in the Southeast, VIE is known for its unique editorial approach—a broad spectrum of deep content with rich photography.

STORIES WITH HEART AND SOUL.



# EDITORIAL DEPARTMENTS

Au revoir!
THE LAST WORD

Bon appètit

C'est la vie
A CURATED COLLECTION

 $\it La\ vitalit\`e$ 

L'amour

 $La\ beaut\grave{e}$  makeup, hair, body, & skin care

La conversation FEEDBACK FROM OUR READERS

La maison Home, garden, & décor

La scene

 $La\ monde$  Culture & Philanthropy

Sartorial FASHION

Satire columns & opinions

Visual Perspectives
PHOTOGRAPHY & ART

Voyager TRAVEL



# VIE AUDIENCE



VIE magazine boasts a smart, successful readership that stretches from New York to Los Angeles. VIE readers have refined tastes and are socially connected and tech-savvy. Educated professionals, they have established their careers, raised their children, and now possess the free time and income to pursue travel, home improvements, decorating projects, and leisure activities. They are not do-it-yourselfers—they prefer hiring contractors and maintenance services. They love to shop in person, online, and by phone from high-end boutiques, specialty shops, and catalogs.

# READER PROFILE

# 68%

Lives in the South Central or Southeast U.S.

## 70%

College-educated

## 65%

Employed full-time

## 66%

Has an annual income of more than \$75,000

## 58%

Married

\*2013 VIE Magazine Reader Survey

## 65%

Does not have children living in the home

## 68%

Owns one or more homes

# **75%**

Keeps print magazines for several months or longer before discarding

# 50%

Owns an iPad

# 63%

Subscribes to multiple print magazines



# *VIE* BRAND ALLIANCE

Quickly gain attention for your brand by aligning with VIE magazine to share your message, core values, corporate culture, vision, and mission. This is in a new hybrid of marketing — Brand Alliance Marketing. The objective of this unique platform is to generate awareness and increase your visibility through added value of our numerous marketing outlets; essentially causing the need for only one media buy.

By uniting with *VIE*, we can create communications and promotional activities, as well as a valuable advertising package that merges our publishing and marketing services. Each Brand Alliance is fully customizable to fit your needs. *VIE*'s expert staff will work with you to create a perfect marketing package for your message to reach your target audience as effectively as possible.

VIE Brand Alliance rates are priced custom to each client's package. Call or email a Brand Ambassador to request a proposal.

#### **BRAND AMBASSADORS**

#### LISA MARIE BURWELL

Lisa@VIEmagazine.com office: (850) 231-3087 direct: (850) 204-2573 mobile: (850) 687-5393



# 2018 DISTRIBUTION

#### **FREQUENCY**

12 Issues Annually

#### **CIRCULATION**

25,000 Copies per Issue (300,000 Annually)

#### ONLINE DISTRIBUTION

VIE is available on Amazon.com to purchase an annual subscription or monthly issues!

#### DISTRIBUTION LOCATIONS

- Select bookstores, newsstands, and supermarkets, including 400 Publix stores
- · Select Walmart store locations
- 650 Barnes & Noble Bookstore locations
- 11 airport locations: John F. Kennedy
  International (New York), Boston Logan
  International, O'Hare International and
  Midway International (Chicago), Philadelphia
  International, Baltimore-Washington
  International, Houston Hobby, Memphis
  International, Nashville International,
  Orlando International, and HartsfieldJackson Atlanta International
- Distribution locations subject to change without notice.

- Direct-mail via subscriptions and targeted mailing lists
- · Fulfillment houses
- Regional Tourist Development Council locations
- Regional Chamber of Commerce locations
- In-store: Advertisers
- · In-store: Regional locations
- 72 libraries in the COLA 2 COLA® coverage area





Southeast: 60%

Southwest: 15%

*West:* 5%

Midwest: 5%

Mid-Atlantic: 5%

Northeast: 10%



# 2018 EDITORIAL CALENDAR

JANUARY

Health & Beauty

MIAMI TRAVEL SPOTLIGHT PHYSICIANS SPOTLIGHTS

FEBRUARY

Destination Travel

MARCH
The New Country Music

APRIL
The Culinary Issue

CHARLOTTE, NORTH CAROLINA TRAVEL SPOTLIGHT

WINE REGIONS "SOUTHERN COMFORT" FOOD & RESTAURANTS GUIDE

MAY

The Couture Issue

NEW YORK CITY TRAVEL SPOTLIGHT

JUNE
The Travel Report

JULY
Architecture & Design

CHICAGO TRAVEL SPOTLIGHT

AUGUST
The Animal Issue

MOBILE, ALABAMA TRAVEL SPOTLIGHT

SEPTEMBER
Home & Garden

OCTOBER

Art & Culture

WASHINGTON, D.C. TRAVEL SPOTLIGHT

NOVEMBER
Trend Report

DECEMBER
The Sophisticate

DALLAS TRAVEL SPOTLIGHT

Space Close / Ad Materials Close: One month before press date Camera-Ready Ads Close: Two weeks before press date

\*Editorial calendar subject to change without notice.



# NATIONAL ADVERTISING RATES

STANDARD	1X	3X	6X	12X
TWO-PAGE SPREAD	\$14,000	\$12,275	\$10,050	\$7,825
FULL-PAGE	\$7,500	\$7,100	\$6,500	\$5,900
HALF-PAGE - H	\$4,500	\$4,100	\$3,500	\$2,900
PREFERRED	1X	3X	6X	12X
BACK COVER	\$16,300	\$15,700	\$15,100	\$14,500
INSIDE BACK COVER	\$9,000	\$8,400	\$7,800	\$7,200
PAGE 2 & 3	\$16,000	\$15,400	\$14,800	\$14,200
PAGE 4 & 5	\$15,360	\$13,680	\$11,248	\$9,798

Other Guaranteed Positions - Add 20% Ad Design – \$150 (Includes one proof; after which, \$125/hr. design rate applied.

#### **PAYMENT OPTIONS**

Check, Visa, MasterCard, AmEx and Discover. Net 15 days from billing date. A 1.5% interest charge will be assessed on past-due invoices.

All prices include full color and are based on a perissue basis. Rates listed above are net rates and do not include agency discounts.

# **BRAND AMBASSADOR**

LISA MARIE BURWELL

Lisa@VIEmagazine.com office: (850) 231-3087 direct: (850) 204-2573 mobile: (850) 687-5393

Advertising rates and dates subject to change without notice.



# NATIONAL ADVERTISING PACKAGES

CMA excels at branding, development, and visual design. While these packages itemize each part of our extensive services, we want to emphasize that the nature of the service we provide to a client is comprehensive and can best be described as "white-glove treatment." Simply put, we work until the client is satisfied.

#### TIER I \$34.800

(\$36.150 Value)

- One (1) Half-Page ad in VIE for 12 issues
- Two (2) Facebook and Instagram post on VIE's accounts
- One (1) Half-Page Digital Banner Ad on VIE website's blog page during corresponding issue months with trackable URL

#### TIER II \$39,000

(\$43,350 Value)

- Full-Page ad in VIE for 6 issues
- Two (2) Facebook, Instagram, and Twitter posts on *VIE*'s accounts
- One (1) Sponsored eBlast to VIE e-mail subscribers
- One (1) Billboard-Size Digital Banner Ad on VIE website's homepage during corresponding issue months with trackable URL

# **TIER III** \$70,800

(\$88,575 Value)

- Full-Page ad in VIE for all 12 issues
- Editorial in one (1) 2017 issue of VIE
- Three (3) Facebook, Instagram, and Twitter posts on VIE's accounts
- One (1) Sponsored eBlast to *VIE* e-mail subscribers (first come first serve)
- One (1) Billboard-Size Digital Banner Ad on VIE website's homepage and blog page for one year with trackable URL

Advertising rates and dates subject to change without notice.



# 2018 PRODUCTION SPECIFICATIONS

#### **AD SIZES (WIDTH X HEIGHT)**

SIZES	BLEED	TRIM SIZE	LIVE AREA
TWO-PAGE SPREAD	18.25" X 11.0625"	18" X 10.8125"	17" X 9.8125"
FULL-PAGE	9.25" X 11.0625"	9" X 10.8125"	8" X 9.8125"
HALF-PAGE — H	9.25" X 5.5313"	9" X 5.2813"	8" X 4.2813"

<sup>\*</sup> All text and important elements should be kept within a .5 inch "Safe Zone" from the edge of all bleed ads.

#### **AD DELIVERY**

#### **Email Instructions:**

- Email files to: Corinne@VIEmagazine.com
- Email files must be less than 9Mb.
- For files larger than 9Mb, please use www.WeTransfer.com.

#### Acceptable File Formats:

 Press-Ready PDF: The PDF/X-1a must be made from a PostScript file with all fonts and high-resolution images embedded. Ensure that all elements are a minimum of 300 dpi and 100% in size.

#### Ad Specification Checklist:

- Must be at least 300 dpi at 100% in size.
- Must be at saved as CMYK process color.
- Spot colors must be converted to CMYK process color.
- · Must include high resolution images.
- Must be the correct ad dimensions specified above.

#### Changes to Ads:

 All ad designs that require more than three requests for changes, or, any intervention requested by advertiser after the ad has been approved, may result in additional charges to advertiser.

#### **Mailing Address:**

VIE Magazine 114 Logan Lane, Suite 4 Santa Rosa Beach, FL 32459

#### **Production Contact:**

Corinne Garlanger, Brand Manager Corinne@VIEmagazine.com



# ONLINE OPPORTUNITIES

VIE now offers a plethora of online advertising opportunities that provide an affordable, efficient, and trackable method for getting your message in front of our audience. The online advertising program available through viemagazine.com has been custom built from the ground up with the advertiser in mind.

- Timely Topics and Content
- Trackable Results
- Targeted Placement

## VIEMAGAZINE.COM

Advertising on Viemagazine.com is one of the most affordable places to spend your advertising dollars—starting with low rates and finishing with big discounts for bulk buying.



#### Top Age Demographic:

25-35 year-olds

#### **Visitors Top Interests:**

- Arts & Entertainment
- Travel
- Home & Decor
- Celebrity News
- TV & Online Video
- Food

#### Top 10 States Who Visit:

- FloridaAlabama
- Texas Georgia
- New York California
- Louisiana Tennessee
- Arkansas Illinois



# ONLINE OPPORTUNITIES (CONT'D)

# **Banner Advertising**

#### **Home Page Rate**

\$1,000/month or \$10,000/annually

#### Standard Rate

\$500/month or \$4,000/annually

#### **Benefits**

- Brand Recognition
- Cost-Effectiveness
- Links to Your Website
- Trackable Clicks
- Prominent Locations
- Targeted Audience

#### Homepage

Billboard (970px x 250px)

Premium leaderboard ad positioned in the center at the bottom (footer) of the homepage and all other website pages.

#### **Blog Page**

Island (300px x 250px)

Rotating advertisement on the right-hand side of the page.

Tower (300px x 600px)

Vertical ad positioned on the right-hand side of the page.

#### **Artwork**

All artwork is to be exported at 72dpi in .jpeg or .gif format. Email files to Corinne@VIEmagazine.com.

### La Muse - VIE Blog

This is our daily, weekly, or monthly musings that are not found in the magazine but are still of interest to us and our audience. La Muse posts are shared on social media and generate great awareness for our clients.

#### **Sponsored Post:**

2-3 photos and up to 500 words of copy.

#### **Sponsored Post Pricing:**

- \$400: Copy and imagery provided by advertiser.
- \$800: Copy and imagery provided by VIE.

Advertising rates and dates subject to change without notice.



# SOCIAL MEDIA STATS





#### Facebook

Facebook: Facebook.com/VIEmagazine

- 23,000+ likes
- Total possible reach of 7,525,000

#### **Twitter**

@VIEmagazine

• 4,000+ followers

### Instagram

@VIEmagazine

• 6,800+ followers

#### **Pinterest**

Pinterest.com/viemagazine

• 1,000+ followers

## **Social Media Advertising Rates**

- Facebook Post \$225/post
- Instagram Post \$125/post
- Twitter Post \$75/post
- LinkedIn Post \$60/post
- Pinterest Post \$45/post



# EMAIL MARKETING



VIE magazine boasts its very own electronic newsletter (eBlast) that is sent out to a substantial list of subscribers with the same interests of our website visitors. VIE's eBlasts are deployed 4 times a month, with VIE's eBlasts are deployed (4) times per month, with (4) additional sponsored eBlasts deployed monthly. An eBlast is a highly effective way for advertisers to connect with their audience in a personalized and targeted way.

#### **Subscribers**

7.600 +

#### **Advertising Rates**

Sponsored eBlast – \$2,500
 Let VIE send your announcement, products, and services directly to the inboxes of its 7,600+ subscribers. Includes up to 5 URL links, 4 photos, and 150 words of copy per eBlast.

#### eBlast Digital Ads

\$550/Single or \$850/month
 Advertise in VIE eBlasts with a digital ad in 1 or all 4 email deployments. There is only 1 advertising spot open per eBlast and are reserved on a first come first serve basis.



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From the finest artistically bound books to paperless digital publication and distribution, The Idea Boutique provides comprehensive publishing services to authors and organizations. We deliver a complete publishing experience—from the initial review of your manuscript through to distribution. As the publisher of our own award-winning magazine, *VIE*, we're meticulous in our conception, design, and writing services; these skills are a benefit to our clients' publishing ventures as we have the heart and soul it takes to publish quality manuscripts. With photographers, designers, writers, and editors on staff, we can take your publishing venture from start to finish—all we need is your vision.



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